

lowa company and community leaders,

Thank you for your support of the ABI Foundation during our 2019-20 fiscal and programming year! We would like to share with you the many successes your involvement made possible. While it was a challenging year, we are positioned to continue to address our state's workforce and community needs.

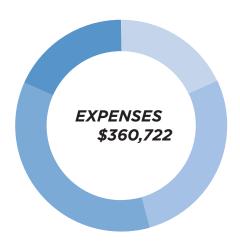
This annual report demonstrates the commitment of business and industry in Iowa to developing leaders as a critical asset of our state, while understanding the importance of engaging with tomorrow's talent as well as those making a difference today.

FINANCIAL REPORT

The ABI Foundation was able to maintain its financial solvency in 2019-20 with two additional accomplishments to note. The first is our endowment, created by visionary Foundation board members over 10 years ago, reached its \$500,000 goal! Secondly, signifying the strength of our volunteers and the variety of the organizations who support us, we calculated that over \$90,000 of value was contributed through volunteer hours and in-kind donations.



Grants/Scholarships......\$174,940 Participant Fees.....\$100,000 Special Events.....\$36,747 Gifts/Donations.....\$30,296 Membership Dues.....\$21,100



Programs......\$133,753 Communication/Marketing......\$97,390 Critical Infrastructure......\$66,291 Fundraising.....\$63,288

Our donors demonstrated their trust, understanding and generosity in choosing to give this year. It is because of this altruism that the ABI Foundation was able to sustain. The ABI Foundation values strength, resiliency and prosperity, and our programs ensure these enduring principles are shared between each generation. It is with your support lowa's legacy is being built.

We thank all the individuals, businesses and organizations who made contributions in 2019-20!

2019-20 DONORS TO THE ABI FOUNDATION AND ITS PROGRAMS

\$75,000-\$25,001

Iowa Association of Business and Industry*

\$25,000-\$10,001

Collins Aerospace FMC Insurance

Farm Bureau Financial Services, Farm

Bureau Financial Services Foundation,

Renew Rural Iowa

Grinnell Mutual, Grinnell Mutual

Foundation

\$10,000-\$5,001

Atlantic Coca-Cola Bottling Company*
Iowa Soybean Association
Tom & Clarisa McMahon

Musco Lighting
Pella Corporation
Nate & Lori Weaton
Wells Fargo Foundation

\$5,000-\$2,501

3M Foundation

Agri-Industrial Plastics Company Alliant Energy Foundation

Kelly Barrick CIPCO

Iowa Army National Guard Recruiting

John Deere

Principal Financial Group

Walt Smith

The Ingenuity Company*

Thombert

Veridian Credit Union

Voorhees Family Foundation

\$2,500-\$1,001

Kim Butler Hegedus Community State Bank Conlon Construction Davis Brown Law Firm

Alyson Fleming

Fort Dodge Convention & Visitors Bureau

Tresa Hussong

Hy-Vee

lowa Corn Growers Association lowa Gaming Association ITA Group Foundation Kent Corporation*

Aaron Kness

Leadership Iowa Board of Governors

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Business

Ron Thielen

Vermeer, Vermeer Foundation

Jim & Nancy Weaton Wright Service Corporation

David Zrostlik

\$1,000-\$501

21st Century Rehab Kathy Anderson

Aureon

Barton Solvents Bâton Global Becky Coady Gina David DMACC FSGR*

Jill Greiner Jason Gross Mark Hanawalt

HDH Advisors LLC

Iowa Army & Air National Guard*

Christie Kessel Mary Lawyer Brandi Mueller Northwest Bank

Practical Farmers of Iowa* Riley Resource Group

Terracon

The Wellmark Foundation

Ann Thelen Bob Wersen

\$500-\$1

Bankers Trust Chad Alley

ATW Training Solutions

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Beth Bilyeu
Ann Block
Allan Boettger
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BrownWinick Law Firm

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C&S Products Company

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Casey's General Store Catch Des Moines CIBC Bank

Citizen Community Credit Union

Mark Coady Kaci Conetzkey Nicole Crain

Linda Crookham Hansen Crossroads of Western Iowa

Dick Davidson Sarah Deich Cindy Dietz Steven Dust John Economous Wes Ehrecke Zach Feser Dennis Fisher Jane Galloway Alex Gates

Gilliland Group at Morgan Stanley

Steve Goodhue Great Western Bank

Greater Des Moines Partnership Greater Fort Dodge Growth Alliance

Katie Hall Brad Hartkopf Wade Den Hartog Shelly Herr HGM Associates, Inc. HNI Corporation

Iowa Area Development Group Iowa Environmental Council Iowa Natural Heritage Foundation

Iowa Pork

Hy-Capacity

Iowa Select Farms

Iowa State College of Ag and Life Sciences

Joe Sorenson Adriana Johnson Joseph Jones Susan Judkins Jayne Kielman
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Holly Mueggenberg Jen Nelson

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Palmer Group
Kavi Parupally
Stacey Pellett
Percival Scientific

Perry Economic Dev. & Perry Industries

Mark Phillips

Picket Fence Creamery*

RADA Cutlery Matt Rebro

Renewable Energy Group

Marilyn Mueller Leighton Smith Kay Snyder Simpson College

SSAB Leadership Iowa Graduates

Jenny Steffensmeier Mary Strey Todd Sommerfeld Alex Taylor Van Wall Equipment

Annual Auction Package Providers

Agri-Industrial Plastics Company*

Alliant Energy* Ashlie Coady*

Bankers Advertising/Tru Art*

Big Cock Bike Shop* Blank Park Zoo* Creative Edge*

Des Moines Golf and Country Club*

DMACC*
Emily Schmitt*
Exec1 Aviation*
Farner Bocken*
General Mills*
HNI Corporation*

HNI Corporation, Steven Bradford*

Iowa Bike Shop* Jason Gross*

Jordan Creek Holiday Inn & Suites*

Josephs Jewelry* Kreg Tool*

Leadership Iowa Class 2019-20*

Milkhouse Candles* Nate & Lori Weaton* RADA Cutlery* Scheels*

Steffensmeier Welding & Manufacturing,

Inc.*

Storey Kenworthy*

The Nada's*
Timber Ridge Design Shop*

Twisted Vine Brewery*
Wakonda Club*
Wild Rose Casino*
Woofables, Alex Taylor*
Wright Outdoor Solutions*

PROGRAM REVIEW

This year, we provided programming virtually for the first time since beginning our programs over **35 years ago.** While these modifications were difficult, ultimately students and professionals were still able to share the pride they have for their lowa community and find their purpose in our state.

Time was taken to examine each program's mission, vision and outcomes to ensure the participant experience remained intact to the best of our available options. It was determined that two of our three programs were able to adjust and remain effective in a digital format; for the third, we conducted further research to determine how our programming can continue to best serve our audiences and address the needs of today's workforce.

The ABI Foundation develops lowa's future and current leaders through statewide educational programs Leadership lowa (professional immersion), Leadership lowa University (college internship capstone) and Business Horizons (innovation simulation for high school students). What follows is more information about each of our programs in 2019-20.

Statewide Leadership Programs



LEADERSHIP IOWA

Creating Connections for a Network of Problem Solvers | Professional Immersion

Leadership lowa participants had a strong start to their year in fall 2019 and completed their curriculum with virtual sessions beginning in April 2020 and concluding in June. Regardless of how their session was facilitated, efforts were made to recognize host communities and allow networking with community and industry leaders while connecting digitally. Additionally, over 200 graduates of the program demonstrated their continued commitment to the state by becoming members of the Leadership lowa Alumni Society. To nominate a community leader for our issues-awareness program, visit www.Leadershiplowa.com.

Program Board Members

CHAIR Jason Gross, Gross Group LLC Brian Aust, Graham Construction Barb Baker, Grinnell Mutual Kelly Barrick, CIBC Bank, USA Sandy Byers, CHI Health Mercy Hospital Chad Christensen, Agri-Industrial Plastics Company Brian Crotty, HDH Advisors LLC Gina David, Through It All Marketing + Consulting Alyson Fleming, Iowa Finance Authority Tresa Hussong, Iowa Lakes Electric Cooperative Jacqueline Kiple, John Deere ISG Adam Koppes, Iowa Farm Bureau Federation Allen Meyer, State of Iowa Amy Mohr, University of Northern Iowa Brandi Mueller, The Overture Group John Osako, Informatics, Inc. Chris Proskey, BrownWinick Law Firm Annette Renaud, McGough Leighton Smith, BerganKDV Kay Snyder, Iowa Area Development Group

2019-20 Program Sponsors LEADING PARTNER

EMC Insurance

DIAMOND PARTNERS

Grinnell Mutual Iowa Soybean Association Renew Rural Iowa

PLATINUM PARTNERS

Community State Bank Pella Corporation University of Iowa Tippie College of Business



I recognize there is depth to Iowa businesses and Iowa made products.



I find
lowa
professionals
and
organizations
to be
innovative
and creative.



I believe
I have an
important
role in my
communities
and
organizations.



I am confident in my strengths and how they apply to my career and aspirations.



I feel supported as a young professional and emerging leader within our state.



I feel there are opportunities for me to grow in lowa.

LEADERSHIP IOWA UNIVERSITY

Bridging College to Career for Emerging Leaders | Internship Capstone

Leadership Iowa University participants engaged in an adjusted four-day virtual program with live interactive activities and additional digital resources. All who participated responded unanimously positive about how the experience influenced their perception of themselves and our state, 100% responding affirmatively to the statements above. Participants were also given the opportunity to receive a mentor and attend the Young Professionals of Iowa Conference in the fall. *To nominate a college student for our opportunities-awareness program, visit www.LeadershiplowaUniversity.com.*

Program Board Members

CHAIR Joe Sorenson, Community Foundation of Greater Des Moines
Joe Benesh, The Ingenuity Company
D. Allan Boettger, University of Iowa Pomerantz
Career Center
Sara Diech, FBL Financial Group
John Economos, Bâton Global
Zack Feser, EMC Insurance
Marilyn Mueller, Simpson College
Jen Nelson, Navigate Wellbeing Solutions
Ryan Rohlf, Keller Williams Realty
Cory Van Gilst, National Pork Board
Parker Rodenberg, Student Representative
Olivia Maharry, Student Representative
Sheana Wright, Student Representative

2019-20 Program Sponsors TRUSTEE PARTNER

Grinnell Mutual

PRESIDENTIAL PARTNERS

Farm Bureau Financial Services Iowa Soybean Association Pella Corporation

DEAN PARTNERS

Agri-Industrial Plastics Company EMC Insurance Iowa Army National Guard Musco Lighting Thombert BUSINESS/INDUSTRY. Emphasize lifelong learning and what it means to be a well-rounded employee. Provide exposure for varying educational pathways and workforce entry/navigation. EDUCATION. Define resilience, agility and ability to change with turbulent times. Remote work skill development/collaboration/interviewing techniques. ALUMNI. Programming should continue to make personal connections and move beyond comfort zones. Training about selling problems or selling solutions. VOLUNTEERS. Provide core training in emotional intelligence and authenticity. Accentuate the humanity/human aspect of business. STAKEHOLDER TAKEAWAYS. Self-assessment tools and mentorships are recommended. Emphasize vibrant opportunities for engagement in different aspects of lowa living and working. Communication and digital competencies. Emotional intelligence, personal wellness and understanding of own strengths and skills.

BUSINESS HORIZONS

Getting High School Students Future Ready | Innovation Simulation

Business Horizons pivoted the week we had planned to be in-person for the program in July 2020 to instead hold a series of virtual meetings with our key stakeholders. Feedback was gathered from partners in business/industry, champions in education, longtime volunteers and previous participants about the changing learning landscape and shifting workforce needs in lowa. Takeaways from the focus groups will inform our 2021 curriculum as we return to providing students first-hand experiences finding business solutions and providing career exploration opportunities. *To nominate a high school student for our future-focused program, visit www.BusinessHorizonslowa.com.*

Program Board Members

CHAIR Ami Burns, Vermeer Corporation
Dawn Bowlus, Jacobson Institute for Youth
Entrepreneurship
Jeana Clark, Pella Corporation
Nate Clayberg, Career Adventure Academy
Madison Dahlhauser, Collins Aerospace
Alex Gates, Technology Consultant/Web Developer
Mandy Johnson, Collins Aerospace
Sarah Kidawa, ITA Group
Karen Rieck, FBL Financial Group
Jacob Kurt, Student Representative
Camden Peterson, Student Representative

2019-20 Program Sponsors FUTURE PARTNER

Collins Aerospace

FORTUNE 5,000 PARTNERS

Alliant Energy Foundation Atlantic Coca-Cola Bottling Company Farm Bureau Financial Services Wells Fargo

MANAGING PARTNERS

3M Foundation EMC Insurance Hy-Vee Musco Lighting Pella Corporation Thombert Veridian Credit Union

Additional Statewide Initiatives

ELEVATE ADVANCED MANUFACTURING

Promoting Manufacturing-Related Careers for Students and Young Adults

Elevate Advanced Manufacturing launched the "Not A Dirty Job" video series to increase awareness of advanced manufacturing careers to students, parents and educators. This strategy will expand Elevate's reach through a robust digital strategy. Additionally, each year Elevate – in partnership with Iowa's Community Colleges – awards 15 scholarships. These scholarships provide \$500 to a student attending an advanced manufacturing program. *Learn more at www.Elevatelowa.com.*

YOUNG PROFESSIONALS OF IOWA

Providing Peer-Led Support for Young Professionals

Young Professionals of Iowa held its annual conference virtually in the fall. Themed the "New, Better Normal," the three-day conference included sessions on resiliency, diversity and innovation. YP Iowa looks to continue driving connection and engagement for young professionals throughout the state. *Learn more at www.facebook.com/YPlowa.*

Lastly, we thank you for the important leadership you provide in informing and inspiring lowans. You are a connector for your area, organization and industry to opportunities for our state's current and emerging leaders.

To capture and recognize the leaders who are creating more leaders in every corner of our state, we are launching a campaign to reach all of lowa's 99 counties in 2020-21. We ask for you to represent your community! See who has participated so far and join them by nominating or donating to one of the ABI Foundation programs. Support us in our next year of connecting leaders at www.lowaABIFoundation.org!

With your support, the ABI Foundation is able to advance our state as a place for all people, organizations and communities to thrive. Together, we can fortify our state, now and for the future.

IOWA ASSOCIATION OF BUSINESS & INDUSTRY (ABI) FOUNDATION

Foundation Board Members

CHAIR Kim Butler Hegedus, Community State Bank Joe Benesh, The Ingenuity Company Linda Crookham-Hansen, Musco Lighting Wes Ehrecke, Iowa Gaming Association Mary Landhuis, EZ Way/Lisle Corporation Tom McMahon Mike Ralston, Iowa Association of Business and Industry Lori Schaefer-Weaton, Agri-Industrial Plastics Company Ann Thelen, Thelen Public Relations

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LIU Joe Sorenson, Community Foundation of Greater Des Moines
BH Ami Burns, Vermeer Corporation
ELEVATE Michele Farrell, Measured Intentions
YP IOWA Emilee Richardson, Science Center of Iowa

Foundation Staff VICE PRESIDENT Becky Coady

DIRECTOR OF PROGRAMSJessi McQuerrey

MARKETING & ENGAGEMENT COORDINATOR
McKenzie Kielman

ADMINISTRATIVE ASSISTANTJane Galloway